



Margaret Burke

Career Coach & Talent Management
Professional
Columbia, MD

info@sophia-associates.com

Major Areas of Expertise:

- ☞ Career and Job Search Clients
- ☞ Career Networking
- ☞ Leveraging LinkedIn as a job networking tool
- ☞ Career Advisor and Interview Coach
- ☞ Human Resources Talent Acquisition Consultant for Organizations

Margaret Burke offers a six-session career coaching program that covers:

- ☞ Understanding your values, strengths and talents
- ☞ Tips on writing a powerful resume
- ☞ Defining your job search strategy
- ☞ Clarifying your elevator speech and articulating your career objectives
- ☞ Successful Networking
- ☞ Interview Coaching

Margaret Burke is the founding and managing partner of TalentShip Search, Inc. With over twenty years of experience in human capital management Margaret has worked with clients in industries such as Venture Capital, e-commerce, Big Four, Communications, Government Contracting, Healthcare, Financial Services, Software Development, Non-Profit, and professional associations. Functional specialty practice areas in talent acquisition include finance, IT, information security, project management, organizational development, training, human resources, recruiting, enterprise resource management, call center, sales, and fundraising.

In addition to her work in Talent Acquisition, Margaret has provided professional human capital management services to diverse corporate and individual clients. She has provided individual and group career coaching and counseling to professionals in the Baltimore-Washington area, as well as training in behavioral interviewing for hiring managers and advanced recruiting research techniques for corporate and third party recruiters.

Margaret spent five years providing vocational and rehabilitative support to individuals with disabilities and was recognized as an outstanding professional in the disability community in Montgomery County.

Education and Affiliations: Margaret has an undergraduate degree in psychology with an emphasis in business, and is in the process of completing her MBA. She is currently pursuing SPHR certification. Margaret volunteers as a member of the Advisory Board for the Academy of Information Technology (AOIT), and as a community internship liaison with AOIT. She has facilitated volunteer efforts for Heifer International, Juvenile Diabetes Foundation, and Mount Airy Net. Margaret is an active member of Women in Technology, a member of Golden Key National Honor Society, Phi Kappa Phi Howard County SHRM, and National SHRM.

Personally, Margaret is known not only for her expertise in talent acquisition but also for her sense of humor and her highly engaging presentations on using LinkedIn, Building Relationships through Networking and Recession Proofing Your Career. Participants leave energized, optimistic and with tools and concrete actions that can advance their career and move them towards their new job.