



SOPHIA ASSOCIATES
Awakening Leadership Within

Questions for Achieving Success Outcomes

- ⌘ What do I want?
- ⌘ What are my choices?
- ⌘ What assumptions am I making?
- ⌘ What am I responsible for?
- ⌘ How else can I think about this?
- ⌘ What is the other person feeling, thinking, and wanting?
- ⌘ What am I missing or avoiding?
- ⌘ What can I learn...
- ⌘ ...from this person or situation?
- ⌘ ...from this mistake or failure?
- ⌘ ...from this success?
- ⌘ What questions should I ask (myself or others?)
- ⌘ How can I best take care of myself and others?
- ⌘ 11 What is possible?
- ⌘ What action steps can I commit to?